

# **VIETNAM DAILY**

#### [Market Commentary]

Vietnamese stocks rallied strongly with increased liquidity, led by banks, securities and real estate industries

#### [Futures/ETFs]

Futures gained in line with the underlying market

#### [Market Movers] VGC, PVS

[Company Updates] POW

#### May 29, 2023

		Chg
	Index	(%, bp)
Ho Chi Minh	1,074.98	+1.05
VN30	1,069.77	+0.84
VN30 futures	1,068.00	+1.09
Hanoi	220.31	+1.23
HNX30	413.84	+1.99
UPCoM	81.13	+0.68
USD/VND	23,471	-0.04
10-yr govt bond (%)	3.19	+2
Overnight rate (%)	3.91	-9
Oil (WTI, \$)	73.02	+0.48
Gold (LME, \$)	1,945.10	-0.07



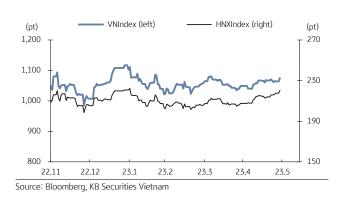
### Market Commentary

VNIndex 1,0	74.98P (+1.05%)
Volume (mn shrs	s) 738.5 (+26.5%)
Value (U\$mn)	587.5 (+26.7%)
HNXIndex	220.31P (+1.23%)
Volume (mn shrs	) 127.8 (+47.7%)
Value (U\$mn)	76.2 (+50.2%)
UPCoM	81.13P (+0.68%)
Volume (mn shrs	) 61.4 (-34.5%)
Value (U\$mn)	24.3 (-29.3%)
Net foreign buy	(U\$mn) +5.6

Vietnamese stocks rallied strongly with increased liquidity, led by banks, securities and real estate industries. Foreign investors were net buyers, focusing on Kinh Bac City Development (KBC, +4.3%), Sacombank (STB, +1.8%), and Bank for Investment & Development (BID, +1.1%) According to the General Statistics Office (GSo), the total retail sales of consumer goods and services in May 2023 was estimated at VND519 trillion, up 1.5% MoM or 11.5% YoY. Retailers like Digiworld (DGW, +3.02%) and Mobileworld (MWG, +1.31%) closed up. According to GSO, fishery output in May 2023 was estimated at 783.3 thousand

According to GSO, fishery output in May 2023 was estimated at 785.3 thousand tons, up 2.1% YoY. Of that, fishery production was estimated at 421 thousand tons, up 2.5% YoY. Fishing output was estimated at 362.3 thousand tons, up 1.8% YoY. Fishery stocks like IDI Corp (IDI, +6.96) and Nam Viet Corp (ANV, +3.29%) gained.

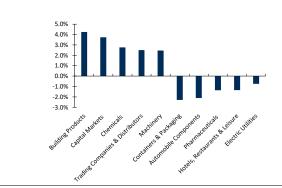
#### VN Index & HNX Index



#### USD/VND & 10-year government bond rates

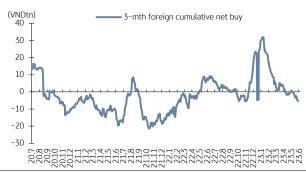


VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

#### Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

#### ★ KB Securities | VIETNAM

### **Futures/ETFs**

VN30	1,069.77P (+0.84%)
VN30 futures	1,068.0P (+1.09%)
Open	1,059.9P
High	1,068.5P
Low	1,059.3P
Contracts	130,033 (+7.2%)

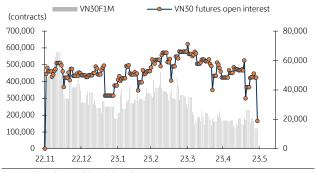
Futures gained in line with the underlying market. The basis opened at -0.21bps and then fluctuated around -4bps before closing at -1.77bps. Trading volumes increased.

#### VN30 futures & VN30 index



Source: Bloomberg, KB Securities Vietnam

#### VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

#### Front month VN30 futures basis

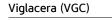


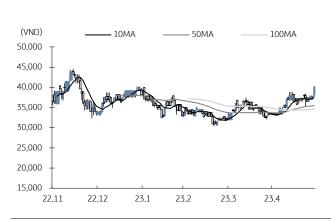
#### Vietnam ETFs - Changes in Fund Total Asset



Source: FiinPro, KB Securities Vietnam

### **Market Movers**

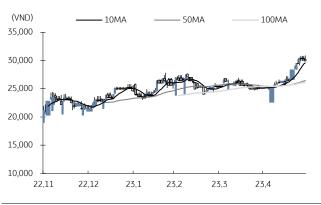




- VGC closed up 6.91% to VND40,200.
- VGC has just received an invitation to quote related to the plan on transferring state capital. According to the announcement, VGC is in the process of developing and reviewing proposals for sale plans as well as investor criteria. Total liabilities as of December 31, 2022 are VND14,136 billion. The appraisal date should be on June 30, 2023.

Source: Bloomberg, KB Securities Vietnam

#### PV Technical Services (PVS)



- PVS closed down 1.32% to VND29,900.
- PVS disclosed that exept for Taiwan market, it has participated in bidding and won bidding packages for the offshore wind power segment of investors in Korea, Europe, Japan, and US. The company is also targeting the potential region of Australia. As the projects are very large, PVS will need a large capital in the coming time. PVS has set an investment plan of VND1,800 billion for the parent company this year, seven times higher than last year.



## **PV Power** (POW)

Benefits from high power consumption demand

May 26, 2023	Analyst Nguyen Dinh Thuan thuannd@kbsec.com.vn
1Q revenue and profit were mixed	PV Power Corporation's (POW) 1Q23 revenue reached VND7,424 billion (+5% YoY) as the output of coal and gas power plants was large thanks to increased demand and reduced competition from hydropower plants. However, POW's gross profit was lower than the same period last year because (1) the corporation recorded VND276 billion in exchange rate differences in 1Q22; and (2) the input fuel prices were higher than the prices in PPAs, and heat loss rate is higher than in 1Q22.
Vung Ang 1 should resume operating from 3Q	At the AGM in April, POW said it detected a fault at the high and medium voltage turbines of unit 1 of Vung Ang 1 thermal power plant, which means the trial and acceptance testing may take longer than expected (about five months, lasting until the end of August instead of April as expected). Furthermore, this could affect POW's electricity output for the whole year. Therefore, we lower our forecast for thermal power output from Vung Ang 1 plant to 4,234 kWh (+25% YoY).
The demand for electricity is forecasted to increase, especially during the hot summer	The demand for electrical loads tends to increase, especially in the coming hot season. Water reserves at hydropower plants are not as large as in 2022, which we have already predicted in our previous reports on POW. Therefore, thermal power plants should be mobilized at a higher rate to meet the consumption demand.
HOLD recommendation with a target price of VND14,800/share	Based on SOTP results, business outlook, and possible risks, we recommend HOLD for POW stock. The target price is VND14,800/share, 10% higher than the price on May 26, 2023.

### Hold update

Forecast earnings & valuation

Net revenue (VNDbn)

EBIT (VNDbn)

EPS (VND)

P/E (x)

P/B (x)

ROE (%)

NPATMI (VNDbn)

EPS growth (%)

EV/EBITDA (x)

Dividend yield (%)

FY-end

VND14,800		
10		
VND13,600		
VND15,400		
31,615		

2021A

24,561

2,400

1,799

757

-24.2

23.1

8.4

1.3

6.6

1.7

2022A

28,224

2,858

2,061

871

15.1

13.4

9.4

0.8

7.7

0.7

Trading data	
Free float	20.0%
3M avg trading value (VNDbn)	105
Foreign ownership	6.49%
Major shareholder	PetroVietnam (PVN,
	79.94%)

2023F

31,719

2,315

1,818

776

-11.0

22.8

9.8

1.1

5.7

0.0

2024F

38,962

3,142

2,298

981

26.0

18.0

9.6

1.0

6.5

0.0

Share price	performance	

(%)	1M	3M	6M	12M
Absolute	2	11	30	7
Relative	1	11	18	21



### **KBSV Model Portfolio**

#### **KBSV Research Team**

#### Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	0.84%	1.27%
Cum. return	6.42%	8.47%

#### Performance vs VN30 Index



#### KBSV domestic model portfolio

Ticker	Inclusion date	Close 23/05/29	Daily return (%)	Cumulative return (%)	M ain investment catalysts
M obile World					- Optimizing revenue from DMG & TGDD chains
(MWG)	19/08/09	38,700	1.3%	0.2%	- BHX expects to reach break-even point soon at stores and distribution centers
(11110)					- In the long term, BHX aims to capture 10-15% of the food retail market
SSI Securities					- Maintaining the leading position in terms of outstanding margin lending
(SSI)	23/01/30	23,400	3.8%	11.7%	- Benefiting from the decline in interest rate
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	71,400	-0.8%	24.2%	- Strongest customer base to capture lucrative watch segment (5% of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
					- NIM remains stable thanks to cheap mobilized capital
Tien Phong Bank	2 1/ 11/ 11	24,300	2.7%	-0.8%	- The leading bank in the field of digitalization
(TPB)					- The corporate bond risk is expected to abate in 2023
					- Pork and chicken price are expected to be on recovery path in 2023
Dabaco Group (DBC)	23/01/30	19,100	-1.0%	11.7%	- Animal feed cost decline, in alignment with global commodity price, will improve GPM
FDT O					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25% overseas CAGR
FPT Corp (FPT)	18/09/06	83,100	0.0%	242.5%	- Telecoms stable 15% growth/solid subscriber growth & profitable Pay-TV from 2020 E
(FFI)					- 20%+ earnings momentum by 2020E
					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
Vietin Bank (CTG)	20/01/31	28,000	0.7%	48.1%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(010)					- Already improved asset quality and benign credit risks for 2020
					- Gain benefit from growing LNG demand
PV Gas	20/12/11	93,800	0.1%	27.8%	- Expectation on global oil price recovery
(GAS)					- Attractive valuation
					- Steel consumption starts to rebound
Hoa Phat Group	19/12/04	21,450	1.7%	92.6%	- Construction steel prices show signs of rising again
(HPG)					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	28,150	4.3%	174.0%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID-19 scare

### **Market Monitors**

#### Ho Chi Minh – Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
KBC	4.3%	18.7%	57.1
STB	1.8%	25.6%	50.7
BID	1.2%	17.2%	41.3
SSI	3.8%	43.4%	37.1
VND	6.9%	21.7%	31.8
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
CTG	0.7%	27.5%	-62.4
DPM	-0.5%	15.8%	-25.4
VPB	1.0%	17.5%	-19.8
NVL	0.8%	5.8%	-15.4

Source: FiinPro, KB Securities Vietnam

#### Sectors - Top 5 best/worst weekly performance

•		
	Chg	Кеу
Top 5 best performers	(%)	stocks
Chemicals	4.7%	GVR, DGC, DPM, DCM
Machinery	4.3%	TCH, HHS, SRF, SHA
Building Products	4.3%	VGC, BMP, SHI, DAG
Capital Markets	3.7%	SSI, VND, HCM, VCI
Commercial Services & Supplies	2.3%	TLG, ILB, APC, ST8
	Chg	Кеу
Top 5 worst performers	(%)	stocks
Automobile Components	-4.1%	DRC, CSM, PAC, TNC
Beverages	-3.3%	SAB, BHN, SMB, SCD
Metals & Mining	-1.9%	HPG, HSG, NKG, KSB
Hotels, Restaurants & Leisure	-1.2%	AST, VNG, DSN, DAH
Health Care Providers & Services	-1.2%	TNH, JVC, VMD

Source: Bloomberg, KB Securities Vietnam

#### Hanoi – Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
CAN	1.3%	19.7%	10.7
IDC	1.5%	1.1%	2.7
PVG	7.0%	4.2%	1.9
CEO	1.9%	4.5%	0.3
VNR	0.4%	27.2%	0.3
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
PVS	-1.3%	20.7%	-2.1
BVS	3.1%	7.0%	-0.9
NVB	-2.3%	8.7%	-0.7
PLC	0.3%	1.1%	-0.6
VCS	0.7%	2.8%	-0.5

Source: FiinPro, KB Securities Vietnam

#### Sectors - Top 5 best/worst monthly performance

	Chg	Кеу
Top 5 best performers	(%)	stocks
Electric Utilities	20.8%	PGV, NT2, PPC, TTA
Machinery	19.3%	TCH, HHS, SRF, SHA
Trading Companies & Distributors	13.8%	VPG, TSC, BTT, TNA
Building Products	12.9%	VGC, BMP, SHI, DAG
Capital Markets	12.4%	SSI, VND, HCM, VCI
	Chg	Key
Top 5 worst performers	(%)	stocks
Beverages	-9.0%	SAB, BHN, SMB, SCD
Textiles, Apparel & Luxury Goods	-5.1%	PNJ, TCM, MSH, GIL
Automobile Components	-3.5%	DRC, CSM, PAC, TNC
Health Care Providers & Services	-3.4%	TNH, JVC, VMD
Insurance	-3.0%	BVH, MIG, BIC, BMI

#### Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E	(X)	EPS CAGR	ROE(%)		P/B(X)		Performance (%)			
Ocoron				USDmn)	(VNDmn, USDmn)	(%, - 1d)	20E 2	21E	(%)	20E	21E	20E	21E	1D	1W	1M	ΥT
	VIC	VINGROUP JSC	97,778	372,067 (16.170)	94,813 (4.0)	22.5	71.1	65.0	14.7	2.5	2.7	1.8	1.8	1.3	1.2	1.2	-
	VHM	VINHOMES JSC	79,385	339,478 (14.753)	80,082 (3.4)	26.6	8.2	7.6	35.9	18.6	17.2	1.4	1.2	0.9	2.6	12.1	1
Real	VRE	VINCOM RETAIL JS	34,850	79,190 (3.442)	78,084 (3.3)	17.8	16.1	14.4	-7.6	10.8	11.9	1.7	1.6	0.0	-0.7	0.0	
estate	NVL	NO VA LAND INVES	45,853	86,712 (3.768)	227,518 (9.7)	31.3	5.5	3.9	6.7	6.5	-3.4	0.7	0.7	0.8	-2.2	-8.7	
	KDH	KHANG DIEN HOUSE	28,347	19,167 (833)	51,850 (2.2)	11.6	27.2	18.4	13.7	7.1	9.7	-	-	0.5	1.2	0.5	
	DXG	DATXANHGROUP	21,130	12,594 (547)	251,678 (10.7)	13.9	35.6	38.3	-	3.3	2.6	1.0	1.1	1.0	2.5	8.1	
	VCB	BANK FOR FOREIGN	79,937	378,305 (16.441)	57,796 (2.5)	6.3	13.0	11.3	11.7	22.9	20.8	2.5	2.1	1.2	0.0	2.9	
	BID	BANK FOR INVESTM	34,507	174,556 (7.586)	26,747 (1.1)	12.7	11.5	9.5	-5.3	20.3	20.4	1.9	1.6	1.2	- 1.1	0.9	
	TCB	VIETNAM TECHNOLO	38,900	136,341 (5.925)	104,114 (4.4)	0.0	5.2	4.5	14.3	16.8	16.2	0.8	0.7	1.0	- 1.0	2.4	
	CTG	VIETNAM JS COMM	28,512	137,021 (5.955)	100,959 (4.3)	1.4	7.7	6.4	50.3	16.4	17.9	1.1	1.0	0.7	0.2	-2.9	
Banks	VPB	VIETNAMPROSPERI	15,296	101,381 (4.406)	155,321 (6.6)	0.0	8.8	6.8	18.8	13.3	13.9	1.1	0.9	1.0	- 1.8	-2.8	
	MBB	MILITARYCOMMERC	16,173	73,327 (3.187)	124,050 (5.3)	0.0	4.6	3.9	14.6	22.2	20.7	0.9	0.7	1.6	-0.5	1.6	
	HDB	HDBANK	16,320	40,641 (1.766)	31,694 (1.4)	4.2	3.8	4.7	23.3	29.5	19.0	-	-	1.6	-3.3	0.0	
	STB	SACOMBANK	18,600	33,548 (1.458)	440,737 (18.8)	14.0	7.4	4.3	26.5	19.4	25.1	1.1	0.9	1.8	- 1.6	9.5	
	TPB	TIEN PHONG COMME	20,630	28,732 (1.249)	70,924 (3.0)	0.0	6.3	5.5	37.4	20.6	20.5	1.1	0.9	2.7	2.1	2.1	
	EIB	VIETNAM EXPORT-I	15,417	22,745 (988)	48,461 (2,1)	0.2	-	-	27.3	-	-	-	-	3.6	3.3	7.1	
Insurance	BVH	BAOVIETHOLDING	61,900	45,950 (1.997)	23,100 (1.0)	21.0	13.8	12.3	15.8	11.1	11.6	1.5	1.4	0.9	0.3	-2.1	
maaranee	BMI	BAOMINHINSURANC	22,250	2,439 (106)	7,802 (0,3)	14.2	-	-	9.1	13.7	-	-	-	0.4	-0.8	4.2	
	SSI	SSI SECURITIES C	20,676	19,947 (867)	428,744 (18.3)	55.4	22.4	18.4	-3.2	7.3	8.9	1.6	-	3.8	2.2	8.6	
Securities	VCI	VIETCAP	21,154	9,108 (396)	166,513 (7.1)	71.9	-	-	-4.0	-	-	-	-	2.9	2.3	10.1	
Securities	HCM	HOCHI MINH CITY	22,265	8,907 (387)	129,238 (5.5)	52.4	-	-	- 19.0	-	-	-	-	3.0	3.8	9.0	
	VND	VNDIRECTSECURIT	6,983	5,734 (249)	399,293 (17.0)	27.2	-	-	36.3	-	-	-	-	6.9	5.2	14.4	
	VNM	VIET NAM DAIRYP	109,000	227,805 (9.900)	102,205 (4.4)	42.1	16.0	14.8	4.0	29.0	30.6	4.0	3.9	0.0	- 1.6	-4.1	
Consumer	SAB	SAIGON BEER ALCO	192,500	123,447 (5.365)	17,331 (0.7)	36.9	18.8	17.1	7.3	21.3	21.6	3.8	3.4	-0.1	-3.4	-9.7	
staples	MSN	MASAN GROUP CORP	79,250	111,712 (4.855)	58,933 (2.5)	16.5	32.7	16.3	-51.9	9.7	16.0	3.6	2.9	-0.6	-0.6	-2.1	
	HNG	HOANG ANH GIA LA	12,450	13,801 (600)	19,197 (0.8)	48.8	-	-	-	-	-	-	-	1.8	4.0	4.3	
	VJC	VIETJETAVIATION	131,800	69,042 (3.001)	62,606 (2.7)	11.0	86.0	46.7	-88.5	5.9	11.2	-	-	1.4	0.3	2.6	
ndustrials transport)	GMD	GEMADEPTCORP	33,100	9,976 (434)	32,301 (1.4)	10.8	12.0	15.8	-57.0	22.4	12.0	1.8	1.7	0.4	0.2	-5.3	
	CII	HOCHIMINHCITY	22,600	5,398 (235)	119,916 (5.1)	38.4	14.1	11.4	65.7	2.4	3.8	0.8	0.9	1.4	9.0	21.5	
	ROS	FLC FAROS CONSTR	3,670	2,083 (091)	# N/A (# N/A)	46.4	-	-	-92.4	-	-	-	-	-	-	-	
Industrials	GEX	GELEXGROUP JSC	15,802	10,411 (452)	210,866 (9.0)	37.7		-	- 14.4	-		-	-	3.0	6.6	17.5	
(capital goods)	CTD	COTECCONS CONSTR	73,200	5,438 (236)	36,319 (1.5)	3.6		-	-52.4	-		-	-	-0.5	0.5	8.0	
	REE	REE	45,066	18,419 (800)	28,561 (1.2)	0.0	10.5	9.6	-4.5	15.9	15.3	1.5	1.4	0.0	1.5	6.4	

#### Vietnam – Focus stocks

Sector	Code	Company name	Price	Mktcap (VNDbn,	Trading value	For avail	P/E	<u>(X)</u>	EP S C A G	ROE	(%)	P/B	( X)	Pe	rforma	ince (%	<b>)</b>
00010	Coue		Price	(VNDbn, USDmn)	(VNDmn, USDmn)	avan (%, -1d)	20E	21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	90,100	172,447 (7.494)	35,263 (1.5)	46.1	15.6	15.5	- 17.5	19.0	18.2	2.9	2.8	0.1	- 1.0	1.1	-7.
Utilities	NT2	PETROVIETNAMNHO	22,850	6,578 (286)	22,082 (0.9)	31.4	13.5	13.1	- 10.5	15.5	16.0	2.1	2.1	-0.2	-0.8	4.1	13
	PPC	PHA LAI THERMAL	26,200	8,400 (365)	2,810 (0,1)	34.1	-	-	-5.1	-	-	-	-	0.0	- 1.6	0.0	21
	HPG	HOA PHAT GRP JSC	24,986	145,287 (6.314)	373,855 (15.9)	18.0	14.0	10.1	21.9	9.3	12.1	1.2	1.1	1.7	-2.1	-0.9	19
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	59,395 (2.5)	36.5	7.7	9.4	-0.5	13.8	11.4	0.9	0.8	-0.5	0.2	-6.7	-27
Materials DCM	DCM	PETROCA MAU FER	13,650	7,226 (314)	50,716 (2.2)	46.5	10.5	9.2	-4.5	12.6	13.3	1.1	1.1	0.6	1.1	0.2	- 10
	HSG	HOA SEN GROUP	18,864	11,063 (481)	202,960 (8.7)	38.9	32.5	10.5	67.9	-0.7	7.4	0.8	0.8	2.3	-2.8	1.3	35
AA	AAA	ANPHATBIOPLAST	12,864	3,138 (136)	63,273 (2.7)	97.2	-	-	17.2	-	-	-	-	1.4	1.8	5.2	6
	PLX	VIETNAM NATIONAL	56,100	68,375 (2.972)	24,974 (1.1)	4.6	16.7	1.4	-51.0	11.2	37.8	1.9	0.7	0.7	0.4	1.2	19
Energy	PVD	PETROVIETNAM DRI	17,727	9,854 (428)	134,632 (5.7)	39.9	19.1	12.7	- 11.9	5.1	7.7	0.9	0.8	-0.6	0.4	13.1	32
	PVT	PETROVIETTRANSP	17,900	5,793 (252)	59,492 (2.5)	35.9	8.1	7.0	2.2	13.8	14.3	1.0	0.9	1.0	1.9	3.9	-3
	MWG	MOBILEWORLDINV	46,500	65,024 (2.826)	64,751 (2.8)	0.0	19.7	10.8	14.4	11.1	18.3	2.2	1.9	1.3	0.4	-1.3	-9
	PNJ	PHUNHUANJEWELR	65,625	19,895 (865)	22,850 (1.0)	0.0	13.1	10.8	2.4	20.9	22.1	2.4	2.1	-0.8	- 1.0	-7.3	-20
Consumer discretionary	YEG	YEAH1GROUP CORP	40,300	1,261 (055)	1,249 (0.1)	70.6	-	-	-	-	-	-	-	2.5	8.9	19.6	36
	FRT	FPT DIGITAL RETA	18,800	2,227 (097)	29,142 (1.2)	30.3	42.7	17.7	-75.2	-	14.1	3.2	2.7	0.3	0.3	-0.9	-8
	PHR	PHUOC HOA RUBBER	61,900	8,387 (365)	26,849 (1.1)	34.6	10.6	10.6	41.2	17.6	15.8	1.8	1.5	0.0	6.1	11.5	16
Healthcare	DHG	DHGPHARMACEUTIC	100,300	13,114 (570)	6,581 (0.3)	45.4	11.5	10.6	10.7	25.6	24.6	2.9	2.5	-2.7	- 1.4	3.0	2
licarinouro	PME	PYMEPHARCOJSC	80,200	6,016 (261)	# N/ A (# N/ A)	11.7	-	-	1.6	-	-	-	-	-	-	-	
IT	FPT	FPTCORP	56,667	61,301 (2.664)	63,475 (2.7)	0.0	15.3	12.6	15.5	26.9	27.4	3.8	3.3	0.0	0.7	7.2	

#### **KB SECURITIES VIETNAM RESEARCH**

Nguyen Xuan Binh – Head of Research binhnx@kbsec.com.vn

#### Equity

Banks, Insurance & Securities

Nguyen Anh Tung – Manager tungna@kbsec.com.vn

Pham Phuong Linh – Analyst linhpp@kbsec.com.vn

#### Real Estate, Construction & Materials

Pham Hoang Bao Nga – Senior Analyst ngaphb@kbsec.com.vn

Nguyen Duong Nguyen – Analyst nguyennd1@kbsec.com.vn

#### **Retails & Consumers**

Nguyen Truong Giang – Analyst giangnt1@kbsec.com.vn

#### Industrial Real Estate, Logistics

Nguyen Thi Ngoc Anh – Analyst anhntn@kbsec.com.vn

#### Information Technology, Utilities

Nguyen Dinh Thuan – Analyst thuannd@kbsec.com.vn

#### Oil & Gas, Chemicals

Pham Minh Hieu – Analyst hieupm@kbsec.com.vn Research Division research@kbsec.com.vn

#### Macro/Strategy

Tran Duc Anh – Head of Macro & Strategy anhtd@kbsec.com.vn

#### Macroeconomics & Banks

Ho Duc Thanh – Analyst thanhhd@kbsec.com.vn

Vu Thu Uyen – Analyst uyenvt@kbsec.com.vn

#### Strategy, Investment Themes

Thai Huu Cong – Analyst congth@kbsec.com.vn

Nghiem Sy Tien – Analyst tienns@kbsec.com.vn

#### Support team

Nguyen Cam Tho - Assistant thonc@kbsec.com.vn

Nguyen Thi Huong – Assistant huongnt3@kbsec.com.vn

#### **KB SECURITIES VIETNAM (KBSV)**

#### Head Office:

Levels 16&17, Tower 2, Capital Place, 29 Lieu Giai Street, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 - Fax: (+84) 24 3776 5928

#### Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7305 3335 – Fax: (+84) 24 3822 3131

#### Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

#### Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

#### CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 - Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 - Ext: 2276 Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

#### Investment ratings & definitions

#### Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)							
Buy:	Hold:	Sell:					
+15% or more	+15% to -15%	-15% or more					

#### Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)							
Positive:	Neutral:	Negative:					
Outperform the market	Perform in line with the market	Underperform the market					

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.